



DAVID HARTZELL  
Chairman of the Board of Directors  
Clarence Industrial Development Agency

PAUL LEONE  
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Clarence Industrial Development Agency

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Dear Business Owner:

As Chairman of the Board of Directors of the Clarence Industrial Development Agency, I am pleased to invite you to a presentation by Paul Leone, Director of Business Development for the Clarence Industrial Development Agency (CIDA). Paul has many years experience in economic development and a wealth of knowledge about the many economic development programs that are currently available to assist businesses of any size.

In addition to offering assistance through low cost loan programs for inventory, equipment, furniture and computers, the Town of Clarence and the CIDA have established enhancement zones for bigger projects. Projects that qualify enjoy breaks in sales tax, property tax and mortgage recording taxes. The CIDA can also offer assistance in the areas of export assistance, facility/transportation development and work force enhancement. The CIDA is a helpful and willing ally in these projects and I encourage you to attend our presentation.

Several local banks will also be on hand to introduce their summer loan programs. Representatives will have information on loans rates, terms and special deals for local businesses.

The meeting will be held at the Clarence Town Hall auditorium from 7-9PM on Monday, June 12th. We sincerely hope you will be able to make it. Everyone is invited! Please extend this invitation to anyone who you know that may be interested.

If you need more information, please feel free to call me at 741-0149 or e-mail me at [dave@cornellcapitalmanagement.com](mailto:dave@cornellcapitalmanagement.com)

Yours truly,

David Hartzell  
Chairman  
Clarence Industrial Development Agency (CIDA)  
[http://www.erie.gov/clarence/depts\\_tcida.asp](http://www.erie.gov/clarence/depts_tcida.asp)